

## Individual Long-Term Care

### **MetLife Partners with AHIP to Provide Producers With Long-Term Care Partnership Training**

#### ***What's New?***

Idaho and Virginia are the first states to implement LTC Partnership Programs following the enactment of the Deficit Reduction Act of 2005.

**Idaho's** LTC Partnership Program was effective 11/1/06. **Effective November 1, 2007, you cannot sell *any* MetLife LTCI in ID until you complete the full 8 hours of training!**

**Virginia's** LTC Partnership Program will be effective 9/1/07. **Effective September 1, 2007, you cannot sell *any* MetLife LTCI in VA until you complete the full 8 hours of training!**

Producers are now required to complete Partnership Training courses, specific to each state.

MetLife has partnered with AHIP's (America's Health Insurance Plans) Center for Insurance Education and Professional Development to offer the required training in ID, VA and any additional states that implement a LTC Partnership Program.

See attached document to review the initial implementation release on the **Idaho** LTC Partnership Program.

See attached document to review the initial implementation release on the **Virginia** LTC Partnership Program.

**We have made it easy for you to forward this Partnership Training information to your producers, by attaching two documents. You will choose the one that best suits your needs.**

- **The first document is customizable. Simply add your agency contact information once, and it will pre-fill the other areas in the letter. Then type your phone number with area code on the last page, and send to your producers along with the implementation releases for Idaho and Virginia.**
- **The second document is a generic version with MetLife LTC contact information. Send to your producers along with the implementation releases for Idaho and Virginia.**
- **Choose one of the two releases that best suits your needs along with the implementation releases for Idaho and Virginia.**

#### **What if I Have Questions?**

For Additional Information please call:

The MetLife Long-Term Care Sales Desk at 888-776-3882 or your Regional Sales Vice President.